ABIZ 3560 Agribusiness Portfolio Management  
(Includes Canadian Securities Course, 3 Credits, Fall 2019)

Course Outline

Objectives: The objectives and learning outcomes are 1) to gain an understanding of investment and capital markets 2) to understand various investment choices, and 3) to gain business knowledge through passing the Canadian Securities Course (CSC). (It is required by many financial institutions and other firms).

Information: Amit Sethi, Instructor. Course is fall semester Tuesday Evening 6-9pm), usually 134 Agric. Building. Office hours: following class, or by appointment. amit_sethi76@hotmail.com Tel: 204 894 0639 or 474 9384 receptionist University of Manitoba. Students should spend at least 12-15 hours per week for studying. Students who need permission to take the course should send an email to course coordinator: Milton.Boyd@umanitoba.ca, with GPA, major, number of credits taken, and brief information on their educational and career background relating to the course. Those have not previously enrolled at the University need to contact Ms. Surinder Kamboz at 474 9384 for registration details, e.g. should apply for U of M Admission by July 1, then registration about August 15).

Approximate Cost: Approximately $450 University Tuition plus approximately $1100 (and tax) Canadian Securities Course (CSC) Fee, subject to change. The CSC registration and fee payment is explained by the instructor in the first night of class, and the fee covers CSC texts, materials, and exam fee. Texts are from the CSC, and distributed in class (not purchased at the bookstore). A GPA above 2.8-3.0, lighter course load, and limited outside activities are recommended if taking the course. Students need 60% or higher on each of the two exams to get CSC certificate. Texts/study notes in Agric. Library on reserve. Missed exams zero. University policy prohibits "plagiarism and cheating," as explained in University Calendar. Late assignments will not be accepted. Attendance is required, please sit in rows in first half of room (not near back), maintain professional and respectful classroom environment, turn off cell phone, no text messaging, no photos, no facebook etc, remain seated during lecture and no talking, no arriving late or leaving early.

Class lecture and materials are the property of the instructor, and/or the Canadian Securities Institute or others, and it is illegal (copyright violation) for students to transfer these to parties outside the class or post on the internet.

For frequently asked questions on the course, see link below:  

Text: Canadian Securities Course (CSC) texts. Can check www.csi.ca

Grading:  
Portfolio Management Research Project 10%
Participation 10%
CSC Score (2 Exams: 40%, 40%) 80%
Total 100%
**Part I: (First Exam Topics)**
Section 1: Canadian Investment Market Place

1. Canadian Securities Industry  
2. Capital Markets  
3. Canadian Regulatory Environment

Section 2: The Economy  
4. Overview of Economics  
5. Economic Policy

Section 3: Investment Products  
6. Fixed Income Securities: Features and Types  
7. Fixed Income Securities: Pricing and Trading  
8. Equity Securities: Common and Preferred Shares  
9. Equity Securities: Equity Transactions  
10. Derivatives

Section 4: The Corporation  
11. Corporations and Their Financial Statements  
12. Financing and Listing Securities

**Part II: (Second Exam Topics)**  
Section 5: Investment Analysis  
13. Fundamental and Technical Analysis  
14. Company Analysis

Section 6: Portfolio Management Process  
15. Introduction to the Portfolio Approach  
16. The Portfolio Management Process

Section 7: Analysis of Managed and Structured Products  
17. Mutual Funds: Structure and Regulation  
18. Mutual Funds: Types and Features  
19. Exchange Traded Funds  
20. Other Managed Products  
21. Structured Products

Section 8: Working with the Client  
22. Canadian Taxation  
23. Fee-Based Accounts  
24. Working with the Retail Client  
25. Working with the Institutional Client